

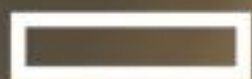
15. BECHTLE IT-FORUM THÜRINGEN

BECHTLE

2024

FORTINET.

15. Mai 2024 • STEIGERWALD Stadion ^{Erfurt}



Hewlett Packard
Enterprise



CISCO
Partner



HUAWEI





intel.

Wer hat schon mal was von Fortinet gehört?

Fortinets branchenführendes offenes Ökosystem



360+ Alliance Partner und 660+ Integrationen von Security Fabric-Ökosystemen

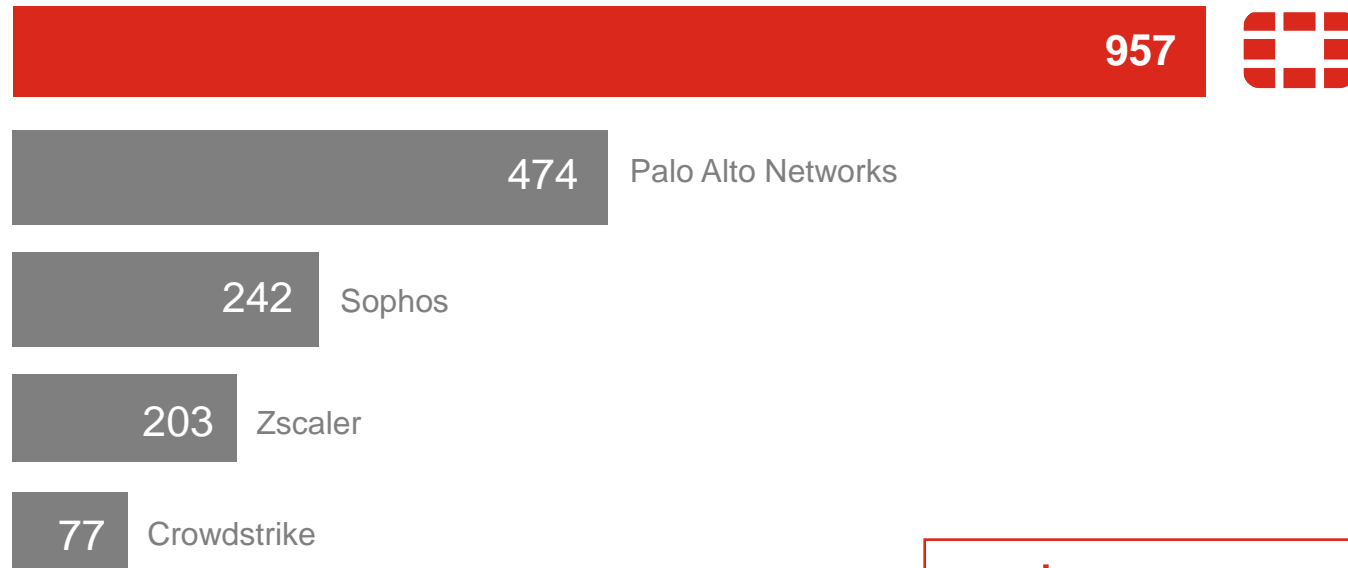
 <p>Fabric Connectors</p>	Integrationen von Security Fabric-Ökosystemen										
 <p>Fabric APIs</p>	Die von Partnern entwickelte Integration mithilfe von Fabric-APIs bietet umfassende Transparenz für End-to-End-Lösungen										
 <p>Fabric DevOps</p>	Community-gesteuerte DevOps-Skripte automatisieren die Netzwerk- und Sicherheitsbereitstellung, -konfiguration und -orchestrierung										
 <p>Extended Ecosystem</p>	Integrationen mit Technologien anderer Anbieter und offenen Systemen										

+360 other Fabric-Ready Partners

#1 in Innovation

- 2x mehr Patente als vergleichbare Cybersicherheitsunternehmen

US Patents



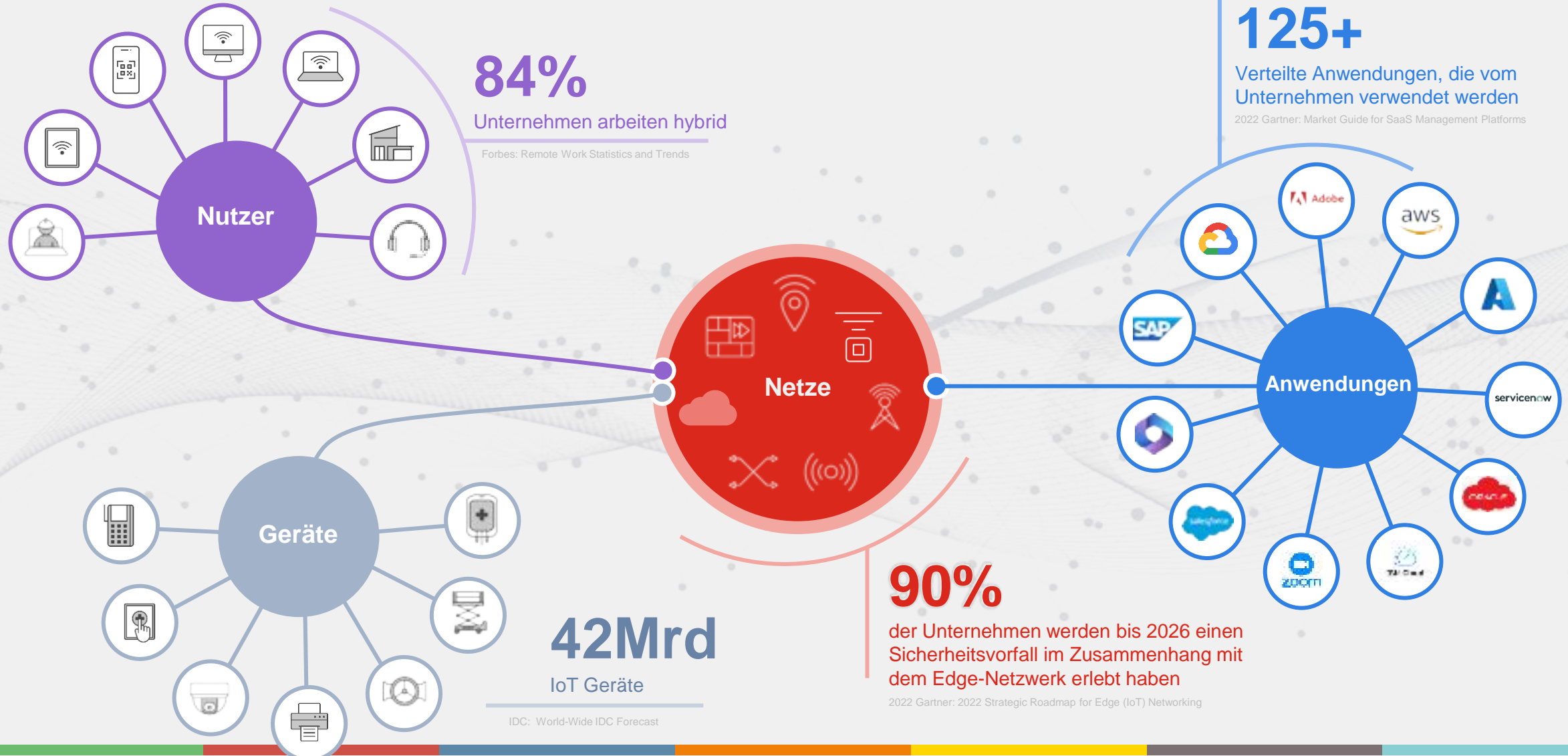
Quelle: U.S. Patent Office, December 31, 2023

>\$2.5Mrd

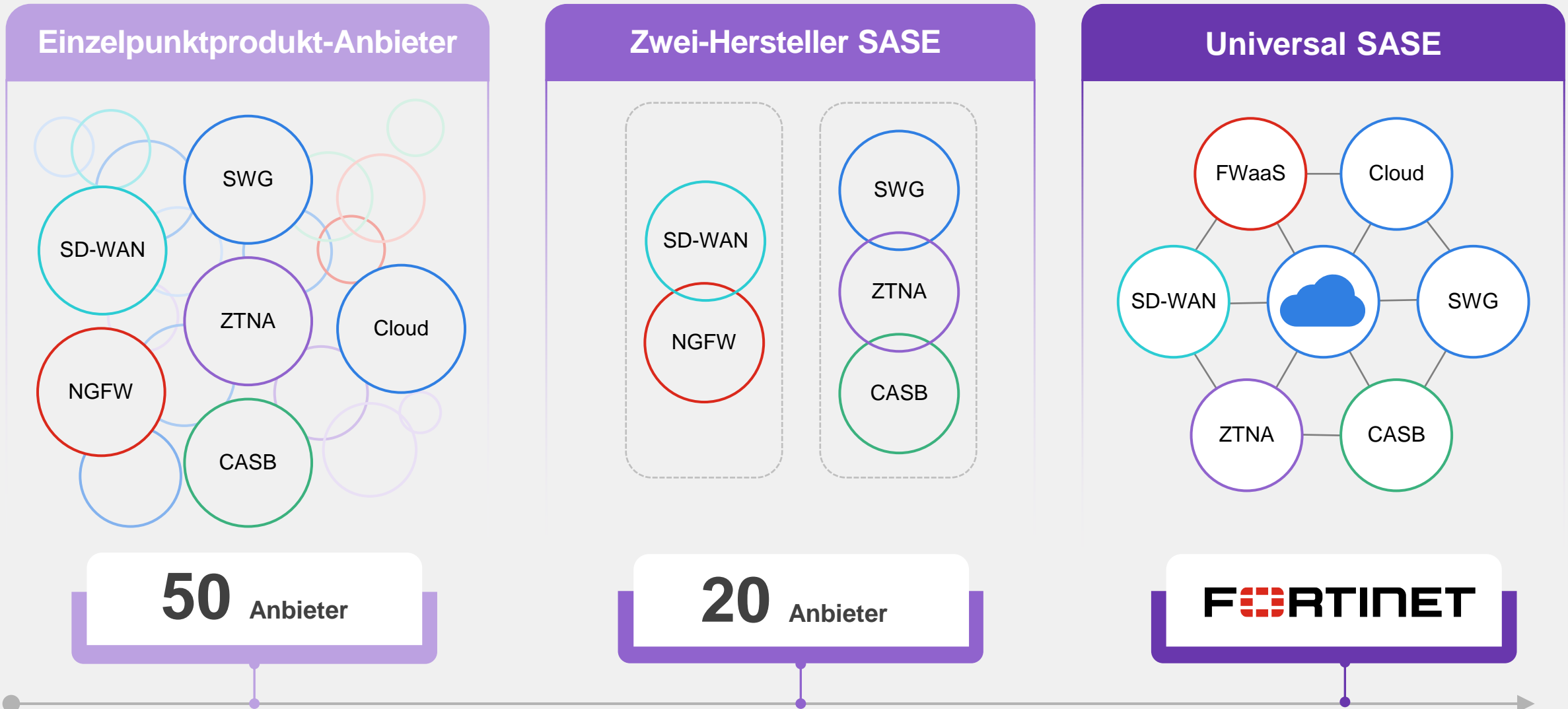
Investitionen seit 2017, mit
91 % F&E
(31.Dez, 2023)



Die Infrastruktur ist komplexer und anfälliger für Angriffe geworden



Die Evolution zu Universal SASE



Das weltweit leistungsstärkste Betriebssystem für Netzwerksicherheit





Fortinet Security Fabric

The industry's highest-performing integrated cybersecurity mesh platform



Click the icons in this document for additional information



Fortinet Brochure
Highlighting our broad, integrated, and automated solutions, quarterly



Free Training
Fortinet is committed to training over 1 million people by 2025



Product Matrix
Several key data points for top selling solutions, updated monthly

Secure Networking

FortiGate
NGFW w/ SOC acceleration and industry-leading secure SD-WAN

Secure SD-WAN
Application-centric, scalable, and Secure SD-WAN with NGFW

FortiExtender
Extend scalable and resilient LTE and LAN connectivity

FortiAP
Protect LAN Edge deployments with wireless connectivity

FortiSwitch
Deliver security, performance, and manageable access to data

FortiProxy
Enforce internet compliance and granular application control

Fortisolator
Maintain an "air-gap" between browser and web content

FortiFone
Robust IP Phone array w/ key dedication and HD Audio

FortiVoice
All-inclusive enterprise-class communication management

FortiCamera
Centrally-managed HDTV-quality security coverage reliability

FortiRecorder
Agnostic camera recorder with flexible network integration

Application Security

FortiGate VM
NGFW w/ SOC acceleration and industry-leading secure SD-WAN

FortiDDoS
Machine-learning quickly inspects traffic at layers 3, 4, and 7.

FortiCNP
Secure cloud workloads with integrated cloud-native protection

FortiDevSec
Continuous application security testing in CI/CD pipelines

FortiWeb
Prevent web application attacks against critical web assets

FortiADC
Application-aware intelligence for distribution of application traffic

FortiGSLB Cloud
Ensure business continuity during unexpected network downtime

FortiMail
Secure mail gateway to protect against SPAM and virus attacks

FortiCASB
Prevent misconfigurations of SaaS applications and meet compliance

FortiDAST
Automated black-box security testing of production web apps

FortiGate CNF
Enterprise-grade protection on AWS Cloud-Native Firewall

FortiFlex
Scale and adapt with on-demand access to cloud security products

User & Device Security

FortiSASE
Scalable, Simple, and Secure Access for Remote Workforce

FortiNAC
Enforce dynamic network access control and network segmentation

ZTA Agent
Remote access, application access, and risk reduction

FortiAuthenticator
Identify users wherever they are and enforce strong authentication

FortiToken
One-time password application with push notification

FortiClient Fabric Agent
IPSec and SSL VPN tunnel, endpoint telemetry and more

FortiGuest
Simplified guest access, BYOD, and policy management

FortiPAM
Control & monitoring of privileged accounts, processes, and systems

Free Assessments
Validate existing network controls for NGFW, Email, and SD-WAN

FortiOS
The Heart of the Fortinet Security Fabric for consistent management

Gartner
The most current Magic Quadrant Reports are available for download

Fabric Management Center: NOC

FortiManager
Centralized management of your Fortinet security infrastructure

FortiGate Cloud
SaaS w/ zero touch deployment, configuration, and management

FortiMonitor
Analysis tool to provide NOC and SOC monitoring capabilities

FortiAIOps
Network inspection to rapidly analyze, enable, and correlate

FortiExtender Cloud
Deploy, manage, and customize LTE internet access

FNDN
Exclusive developer community for access to advanced tools & scripts

Open Ecosystem

The industry's most extensive ecosystem of integrated solutions

Fabric Connectors
Fortinet-developed

DevOps Tools & Scripts
Fortinet & community-driven

Fabric API Integrations
Partner-led

Extended Ecosystem
Threat sharing w/ tech vendors

Fabric Management Center: SOC

FortiDeceptor
Discover active attackers inside with decoy assets

FortiNDR
Accelerate mitigation of evolving threats and threat investigation

FortiEDR
Automated protection and orchestrated incident response

FortiSandbox
Secure virtual runtime environment to expose unknown threats

FortiAnalyzer
Correlation, reporting, and log management in Security Fabric

FortiSIEM
Integrated security, performance, and availability monitoring

FortiSOAR
Automated security operations, analytics, and response

FortiXDR
Cross-platform forensics that provides automated response

FortiTester
Network performance testing and breach attack simulation (BAS)

SOC-as-a-Service
Continuous awareness and control of events, alerts, and threats

Incident Readiness Service
Digital forensic analysis, response, containment, and guidance

FortiCare Support Services

FortiCare Essentials
Base-level service, limited support

FortiCare Premium*
24x7x365 w/ response SLAs

FortiCare Elite**
Enhanced SLAs and issue resolution

FortiConverter
Migrate legacy firewall configuration to the latest FortiOS

* FortiCare Premium is formerly 24x7 Support. Lower support price for Switches and APs

** Response time for High Priority tickets. Available for FortiGate, FortiManager, FortiAnalyzer, and FortiSwitch, and FortiAP.

FortiGuard Threat Intelligence

Powered by FortiGuard Labs



FortiRecon
Digital Risk Protection Service to mitigate credible security threats



Securing People, Devices, and Data Everywhere



Gegründet: **Oktober 2000**

Gründer: **Ken Xie und Michael Xie**

Zentrale: **Sunnyvale, CA**

Fortinet IPO (FTNT): **November 2009**

Gelisted in beiden: **NASDAQ 100 and S&P 500 Indices**

Mitglied der: **2022 Dow Jones Sustainability World
and North America Indices**

Security Investment Grade Rating: **BBB+ Baa1**

Seit über 20 Jahren ist Fortinet eine treibende Kraft in der Entwicklung der Cybersicherheit und der Konvergenz von Netzwerk und Sicherheit. Unsere Sicherheitslösungen gehören zu den am häufigsten eingesetzten, am häufigsten patentierten und am meisten validierten in der Branche.

weltweit
> 730Tsd
Kunden
(> 60Tsd in D)

Breites Portfolio von über
50+
Enterprise Cybersecurity
Produkten

2023 Billings
\$6.4Mrd
(31.Dez, 2023)

Analystenbewertung
90+
Enterprise Analyst Report

Marktbewertung
\$50Mrd
(2. Mai, 2024)

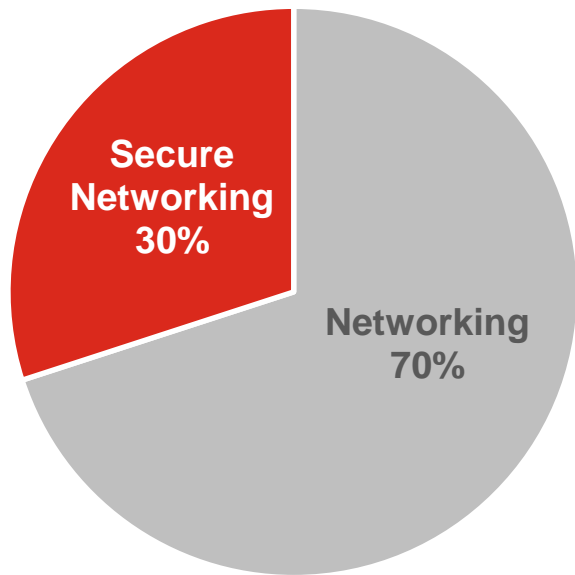
13,500+
Mitarbeiter weltweit



Trends und Marktveränderungen

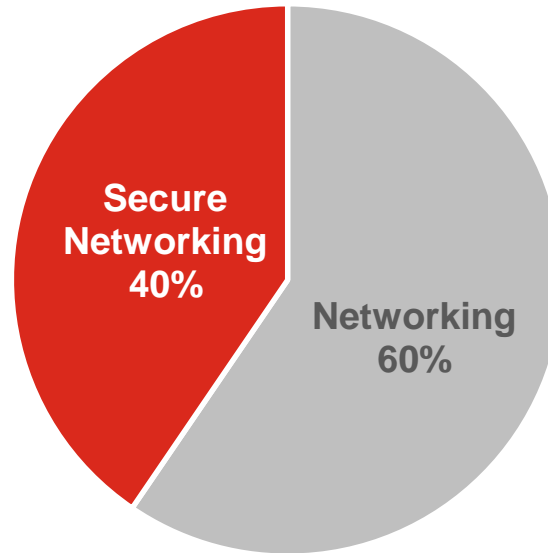


Network Security wird wichtiger als Networking in 2030



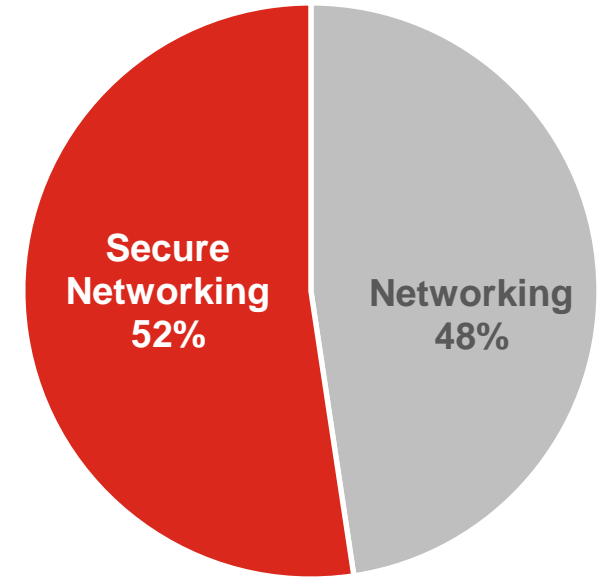
2010: ~\$80Mrd

2010



Heute: ~\$180Mrd

Heute



2026: ~\$280Mrd

2030

¹ Gartner, Forecast: Enterprise Network Equipment, Worldwide, 2022-2026, 3Q22 Update (December 2022). ² Gartner, Forecast: Information Security and Risk Management, Worldwide, 2022-2026, 3Q22 Update (December 2022). ³ Fortinet estimates.

Darauf sind wir mächtig stolz !

- Optimierte Netzwerk- und Sicherheitsabläufe
- KI-gesteuerte Leistungsüberwachung und Problem-behebung
- Umfassende Sichtbarkeit im gesamten Netzwerk
- Platzhirsch Cisco überholt

Figure 1: Magic Quadrant for Enterprise Wired and Wireless LAN Infrastructure



Mehr externe Kräfte als je zuvor bestimmen unsere Sicherheitsentscheidungen



DIGITALE ENTWICKLUNG

Digitale Innovationen bieten enorme Chancen, aber auch mehr Risiken



TECHNOLOGISCHE VERÄNDERUNGEN

Immer mehr Unternehmen implementieren KI schnell, um Geschäftsabläufe zu transformieren



WIRTSCHAFTLICHER GEGENWIND

Budgetänderungen und Fachkräftemangel führen zu mehr Verzögerungen und mehr Risiken



KOMPETENZMANGEL

Bei Millionen unbesetzten Stellen birgt der Kampf um die Rekrutierung und Bindung von Talenten im Bereich Cybersicherheit zusätzliche Cyberrisiken



UMWELT, SOZIALES & FÜHRUNG

Verbraucher und Vorstände üben mehr Druck aus, Initiativen umzusetzen



VORSCHRIFTEN UND ÜBERWACHUNG

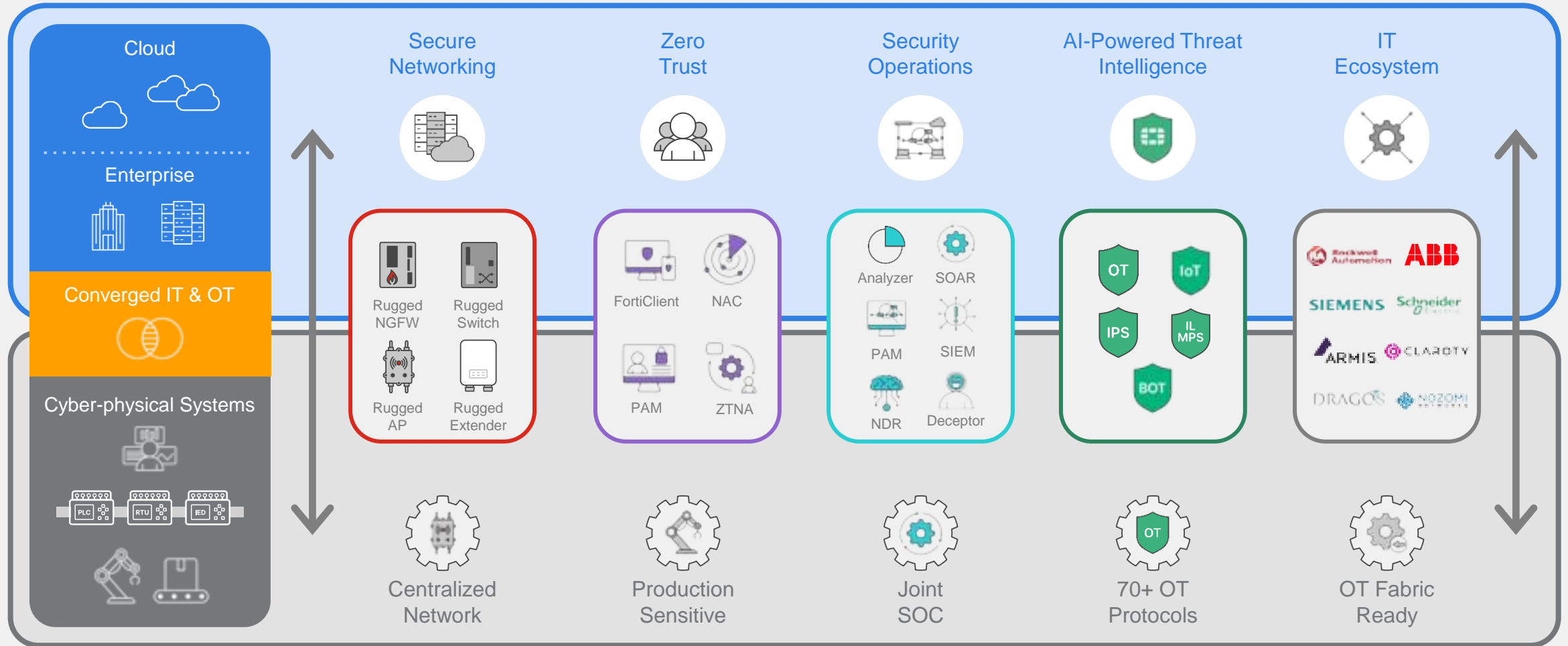
Unternehmen reagieren auf häufigere Meldepflichten und regulatorische Änderungen



BEDROHUNGS- LANDSCHAFT

Angriffe werden immer raffinierter und häufiger

Die OT-Plattform biete Sicherheit von Industrieanlagen wie Fabriken, Steuerungen und entfernten Standorten



OT Security Platform

Weitere Fragen gern jetzt oder jederzeit bei uns am Stand Nr.64

Sprecher:

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Tel.: 0170-5052511