

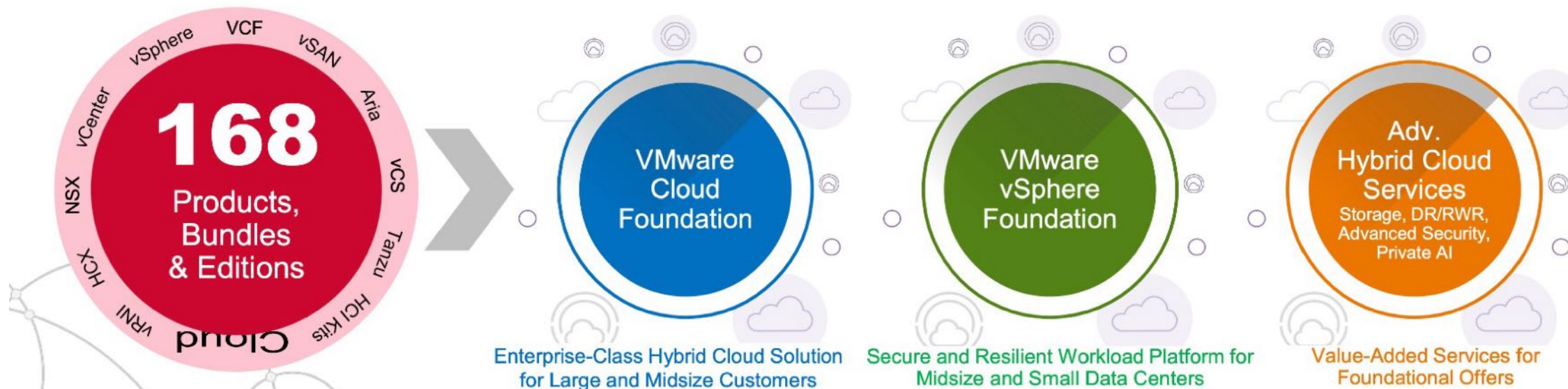
# *VMware by Broadcom*

## Was Sie jetzt wissen müssen

Michael Kind - Teamleiter  
Geschäftsfeld Virtualisierung

# What Are We Announcing?

Accelerate customers' business transformation to cloud with streamlined product offers and simplified go-to-market



Simplify to 2 foundational offers plus add-ons

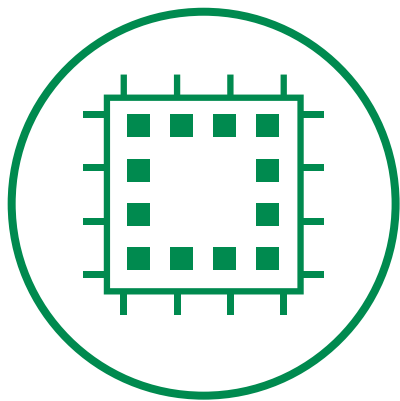
Attractive pricing and upgrades to allow customers to benefit faster

Ease of doing business with improved customer experience

For small deployments, we continue to offer vSphere Standard and vSphere Essentials Plus

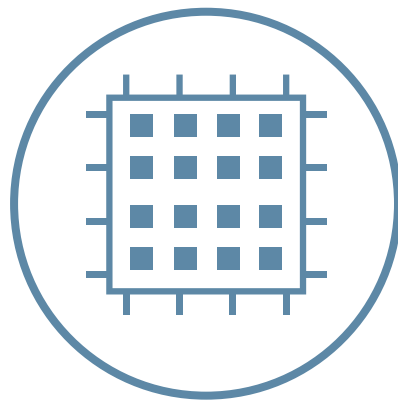
# Per-Core Licensing

Minimum of 16 cores required per CPU processor



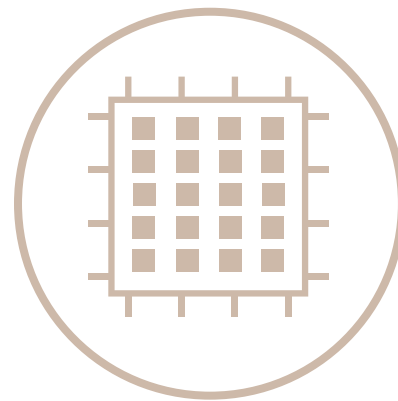
12 Cores

Customer must pay for 16 cores



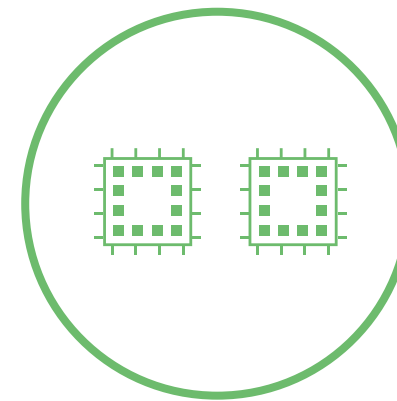
16 Cores

Customer pays for 16 cores



20 Cores

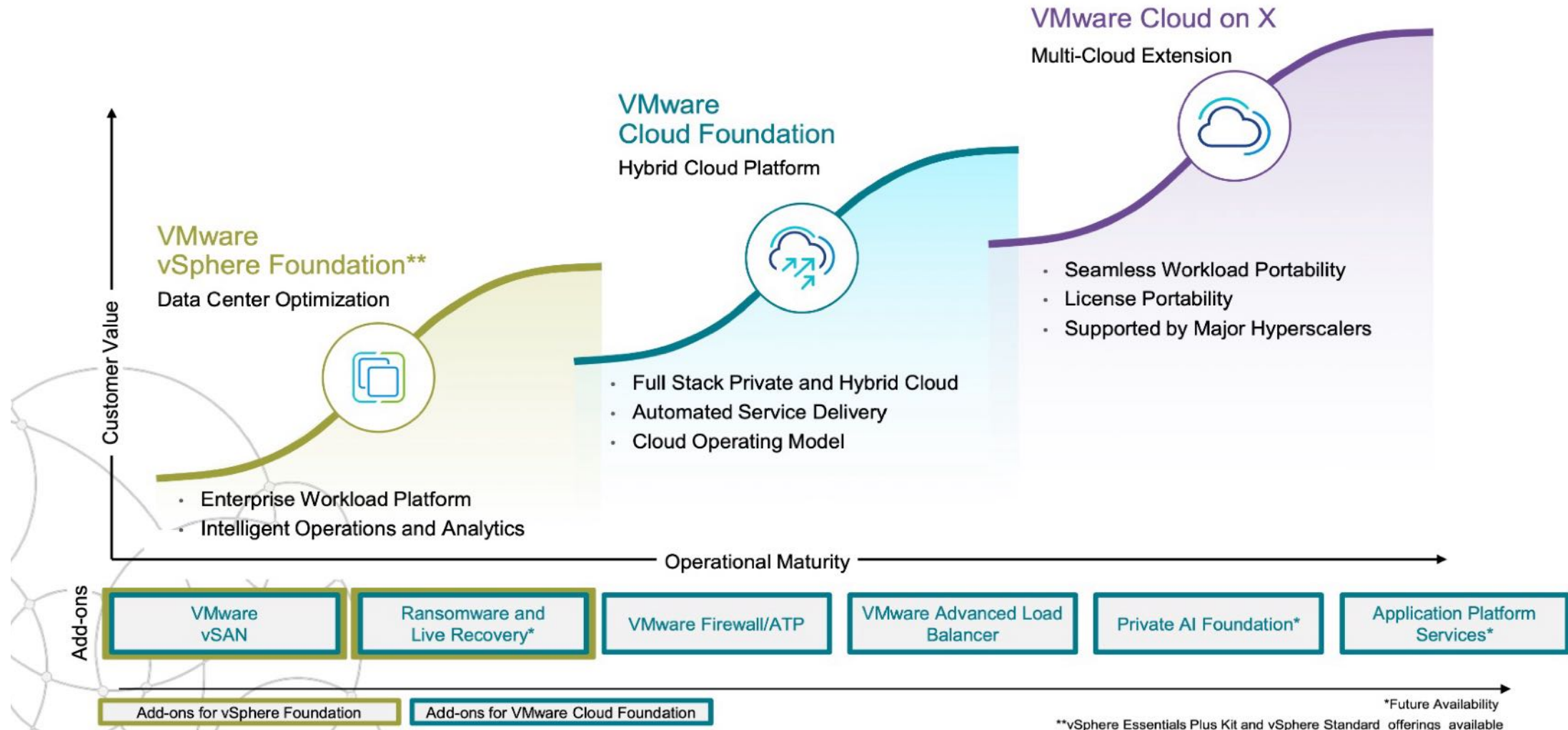
Customer pays for 20 cores



2-socket server, 12 cores per socket

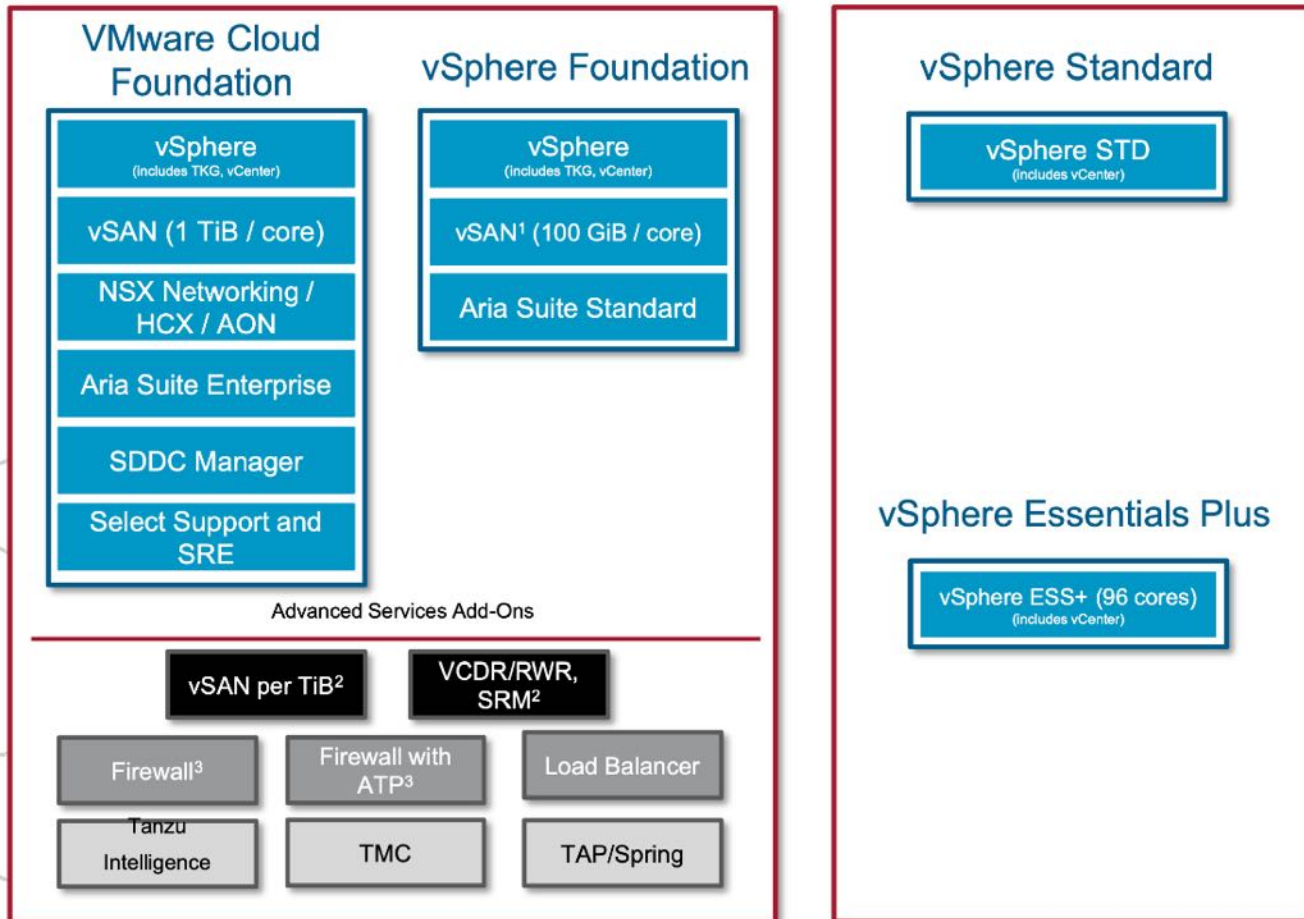
Customer must pay for 32 cores

# The VMware Cloud Customer Journey



# VCF Division Packaging and Pricing – Mid-December 2023

## Primary Offerings



## Highlights

No change to hyperscaler / VMC offerings short-term; long-term converge to VCF

New SKUs on VMware system in December

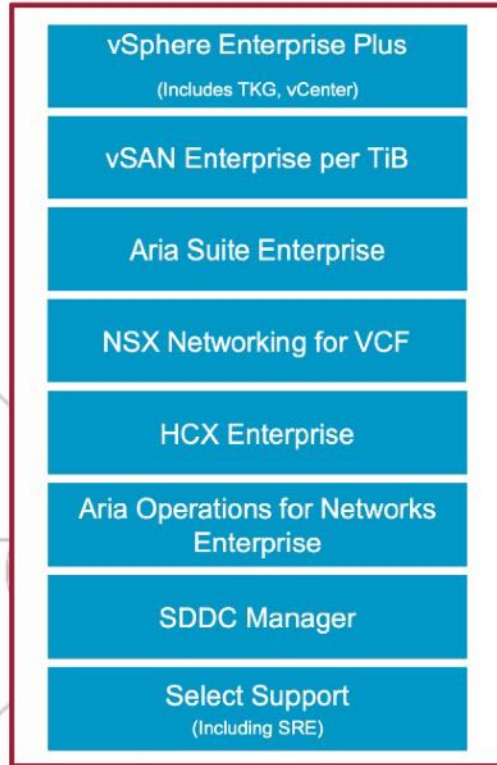
System enhancements in May 2024 that support annual billing and co-term

<sup>1</sup> Available with vSphere Foundation software upgrade <sup>2</sup> Add-on for VCF and vSphere Foundation only <sup>3</sup> Add-on for VCF only

# VMware Cloud Foundation

## Pricing & Packaging

### VMware Cloud Foundation



### Licensing

- Subscription
- Disconnected, optional connectivity in future
- Per core pricing
- 16 cores per CPU minimum
- ✘, 3- and 5-year terms
- System enhancements in May 2024 that support annual billing and co-term
- Termination for Convenience (TFC)
- vSAN: 1 TiB per core
- Select Support: superior global support with better SLA, senior VMware engineers, and Root Cause Analysis
- Full VMware Cloud Foundation stack (including SDDC Manager) must be deployed to be entitled to SRE

Features	Legacy Product	vSphere Foundation	VMware Cloud Foundation
<b>Compute</b>	<b>vSphere</b>		
Distributed Resource Scheduler, Distributed Switch	vSphere Enterprise Plus	•	•
Cross-VC vMotion, Long Distance vMotion, Direct Path vMotion, Storage vMotion	vSphere Enterprise Plus	•	•
High Availability, Fault Tolerance, Data Protection, Trust Authority	vSphere Enterprise Plus	•	•
Kubernetes Runtime, Automated Multicluster Operations	Tanzu Kubernetes Grid	•	•
vCenter: Backup and Restore, Linked Mode, HA	vCenter Server Standard	•	•
SDDC Manager: Workload Domain Management, Lifecycle Management, Certificate Management	SDDC Manager		•
<b>Storage</b>	<b>vSAN</b>		
Data-at-rest and Data-In-Transit Encryption	vSAN Enterprise	100 GiB / Core	1TiB / Core
Stretched Cluster with Local Failure Protection	vSAN Enterprise	100 GiB / Core	1TiB / Core
Dedup & compression	vSAN Enterprise	100 GiB / Core	1TiB / Core
Raid 5/6 erasure coding	vSAN Enterprise	100 GiB / Core	1TiB / Core
<b>Networking</b>	<b>NSX</b>		
Networking: Distributed Switching and Routing	NSX Enterprise Plus		•
Large Scale Workload Migration	HCX Enterprise		•
Network Ops: Flow Analysis, App Discovery, M-Seg Planning, Network Assurance and Verification	Aria Operations for Networks		•
<b>Management</b>	<b>Aria/vRealize</b>		
Operations: Performance Optimization, Capacity Management, Compliance, Monitoring and Troubleshooting, Log Analytics	Aria Operations	•	•
Automation: Automated Lifecycle Management, App/Infra Provisioning, Governance	Aria Automation		•
VMware and Third-Party Database, Middleware and Application management packs	Aria Operations Enterprise		•
Monitoring and Troubleshooting for Applications with Open-Source Telegraf	Aria Operations Enterprise		•
Out-of-the-box Monitoring and Troubleshooting for Curated Applications with Telegraf agent	Aria Operations Enterprise		•
Native Public Cloud Monitoring	Aria Operations Enterprise		•
<b>Support</b>			
Production Support – Regional Coverage, 24x7 Support		•	•
Select Support – Global Coverage, 24x7 Support, Faster SLAs, SDK/API Guidance			•
Site Reliability Engineering			•

# New Links

## •Customer Connect/Support

- **Old:** <https://customerconnect.vmware.com/home>
- **New:** <https://support.broadcom.com/>
- **New EUC:** <https://customerconnect.omnissa.com/>

## •Downloads

- **Old:** <https://vmware.com/download>
- **New:** <https://support.broadcom.com/group/ecx/downloads> (bitte beachten das hier nach VCF, TNZ, SDE & ANS in der oberen rechten Ecke nach der Anmeldung gefiltert werden muss)

## •Support Offerings/SLA

- **Old:** <https://www.vmware.com/support/services.html>
- **New:** <https://ftpdocs.broadcom.com/cadocs/0/contentimages/Maint-HB-RM106.pdf>

## •Security Advisories

- **Old:** <https://www.vmware.com/security/advisories.html>
- **New:** <https://support.broadcom.com/group/ecx/security-advisory>
  - VCF Advisories - <https://support.broadcom.com/web/ecx/security-advisory?segment=VC>
  - TNZ Advisories - <https://support.broadcom.com/web/ecx/security-advisory?segment=VT>
  - SDE Advisories - <https://support.broadcom.com/web/ecx/security-advisory?segment=VA>
  - ANS Advisories - <https://support.broadcom.com/web/ecx/security-advisory?segment=VE>

## •Product Lifecycle Matrix

- **Old:** <https://lifecycle.vmware.com/>
- **New:** <https://support.broadcom.com/group/ecx/productlifecycle>

## •Knowledge Base

- **Old:** <https://kb.vmware.com>
- **New:** <https://support.broadcom.com/web/ecx>
- **New EUC:** <https://kb.omnissa.com/s/>